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| Employer: | KeyBank |
| Street Address: | 1941 Route 52 |
| City, State, Zip: | East Fishkill, NY 12533 |
| Phone: | (845)897-4040 |
| Website: | Key Careers (myworkdayjobs.com) |
| Contact Name/Title: | Lori DeBry Senior Recruiter-Remote Utah |
| E-mail: | Lori_debry@keybank.com |

Position Title: Financial Wellness Banker-East Fishkill, NY

Part-Time Full-Time

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| Company/Organization Name: | KeyBank |
| Location: | East Fishkill, New York |
| Company/Organization Profile & Size: (include website) | <p>Headquartered in Cleveland, Ohio, KeyCorp (Key) is one of the nation's largest financial services companies. Key provides investment management, retail and commercial banking, consumer finance and investment banking products to individuals and companies throughout the United States and, for certain businesses, internationally.</p> <p>At Key we've made a promise to our clients that they will always have a champion in us. To deliver on that promise, we're committed to building a team of engaged employees who do the right thing for our clients and help them achieve their financial goals each day.</p> |
| Industry: | Financial Services |
| Position Description/ Responsibilities: (include where job is located) | <p>The Financial Wellness Associate (FWA), reports to the Branch Manager and works within a branch team. FWA's split their time between client servicing and transaction support (70% of time) and supporting Key's Financial Wellness mission through walking clients through Key's proprietary Financial Wellness Review and reaching out to current clients through Key's Own Your Day leads tool (30% of time). As part of the branch team in a hybrid platform role, the FWA will work toward attracting new clients to Key and work with existing clients to develop and expand relationships based on their unique Financial Goals, leading to client confidence in their finances. Strong and effective teamwork, paired with communication polish and confidence, are critical for this role.</p> |
| Qualifications/ Required and/or Preferred Skills: | <p>REQUIRED QUALIFICATIONS</p> <ul style="list-style-type: none"> •Passion for creating a great client experience. •High School Diploma, GED or equivalent business / operational experience •1 year of experience in developing current and new customer relationships, achieving sales goals and building referral sources- through techniques such as tele-consulting, outside calling, prospecting and networking •Strong knowledge of branch operations •Excellent communication skills and ability to work in a team environment •Demonstrated organizational skills while managing multiple tasks, including attention to detail •Strong team player •Working knowledge of PC (MS Windows and Office Products including Word, Excel, etc.) |

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| | <ul style="list-style-type: none"> •Working knowledge of digital technology (mobile, apps, web-based browsing) and ability to educate clients on digital platforms and capabilities within Key •Demonstrated ability to lead, motivate, and foster teamwork •Ability to work branch hours to include weekends and occasional evenings •Must have access to reliable transportation to facilitate travel outside of the branches, including outside sales calls •Physical Requirements include: Frequent mobility (5-8 hours per day) in an office setting, ability to communicate face to face and on the phone with clients, frequent use of hands to manipulate/grasp objects, occasional bending and lifting from floor height, frequent forward reach, frequent lifting of 1– 10 lbs., occasional lifting of up to 30 lbs. |
| Employment Type: | <input checked="" type="checkbox"/> Hourly <input type="checkbox"/> Salary |
| Wage Rate or Range | \$21.00 minimum |

How to Apply:

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| E-mail: lori_debry@keybank.com | |
| Online: Key Careers (myworkdayjobs.com) | |
| U.S. Mail: N/A | |
| Contact Name & Title: Lori DeBry Sr. Recruiter-Remote Utah | |
| Include: | <input checked="" type="checkbox"/> Resume <input type="checkbox"/> Cover Letter |

Additional Comments: Please apply online or email resume to lori_debry@keybank.com
Please do not contact the branch regarding your application

Instructions to Employers: Submit completed form via Email to; Susan.Grega@sunydutchess.edu